



# The Local Government Purchasing Cooperative

For the Period 10/01/2024 to 9/30/2025

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment Proposal No. 743-24

1. Discount (%) off catalog/price list for **Law Enforcement Body Cameras** - all types of body cameras used by law enforcement and public safety.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	8%	Yes

2. Discount (%) off catalog/price list for **Law Enforcement Body Camera Software Management Systems.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Communication Concepts	Hanwha price list	15%	No
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
Communication Concepts	Milestone price list	8%	No
Utility Associates, Inc.	Utility Associates, Inc. price list	10%	Yes



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## 3. Discount (%) off catalog/price list for **Law Enforcement Body Camera Battery Packs.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	No
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes

## 4. Discount (%) off catalog/price list for **Law Enforcement Body Camera Docking Station.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes

## 5. Discount (%) off catalog/price list for **Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes



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## 5. Discount (%) off catalog/price list for **Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tactica	BladeTech price list	18%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Tactica	United Shield price list	37%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	13%	Yes
Tactica	Zero9 price list	10%	Yes

## 6. Discount (%) off catalog/price list for **All Other Law Enforcement Body Camera Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Communication Concepts	Chief price list	11%	No
Coban Technologies, Inc.	Coban Technologies, Inc. price list	10%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	15%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes



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**6. Discount (%) off catalog/price list for All Other Law Enforcement Body Camera Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Hanwha price list	15%	No
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
Communication Concepts	Milestone price list	8%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
Tactica	Omnibus (7.5%-25% discount) price list	8%	No
Communication Concepts	Peerless price list	18%	No
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Communication Concepts	Transition Networks price list	8%	No
Utility Associates, Inc.	Utility Associates, Inc. price list	10%	Yes
Communication Concepts	West Penn Wire price list	7%	No

**7. Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items - Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.**

Vendor Name	Not to Exceed Hourly Labor Rate	Bid Price	Award
Digital Ally, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$0.00	No
Utility Associates, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$90.00	Yes
Communication Concepts	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$115.00	No
South Plains Communications	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$125.00	Yes
CounterTrade Products, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$125.00	No
Kustom Signals, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$187.50	No
Coban Technologies, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$250.00	Yes
NEWCOM Wireless Services	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$250.00	Yes